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# WITS Investor Conference

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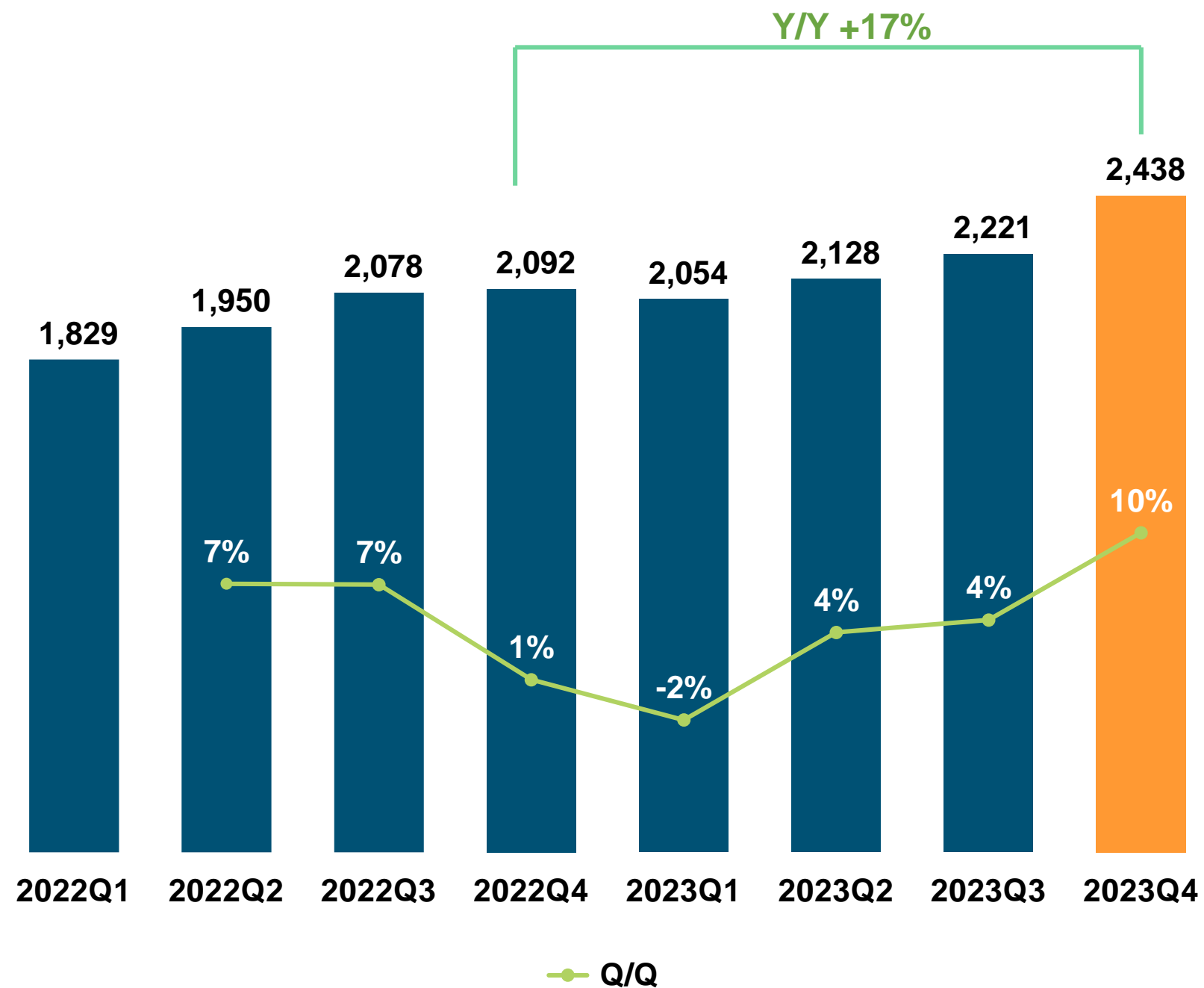
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- The financial numbers hereby are based on International Financial Reporting Standards (IFRSs).
- The consolidated financial numbers in 2023Q4 and Y2023 were unaudited.

# Revenue Performance

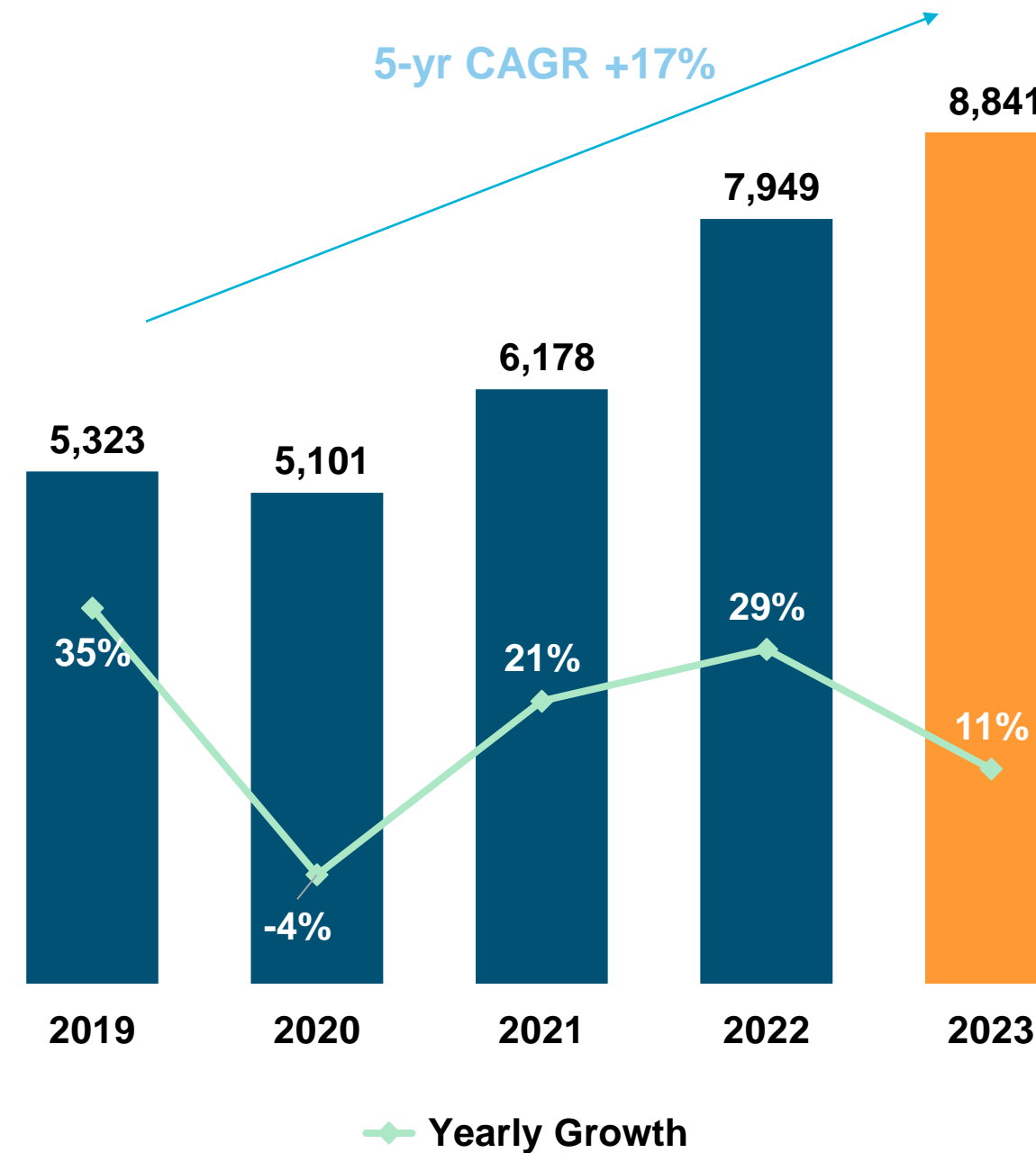


(in NT\$ millions)

## Quarterly Revenue & Q/Q



## Annual Revenue & Y/Y

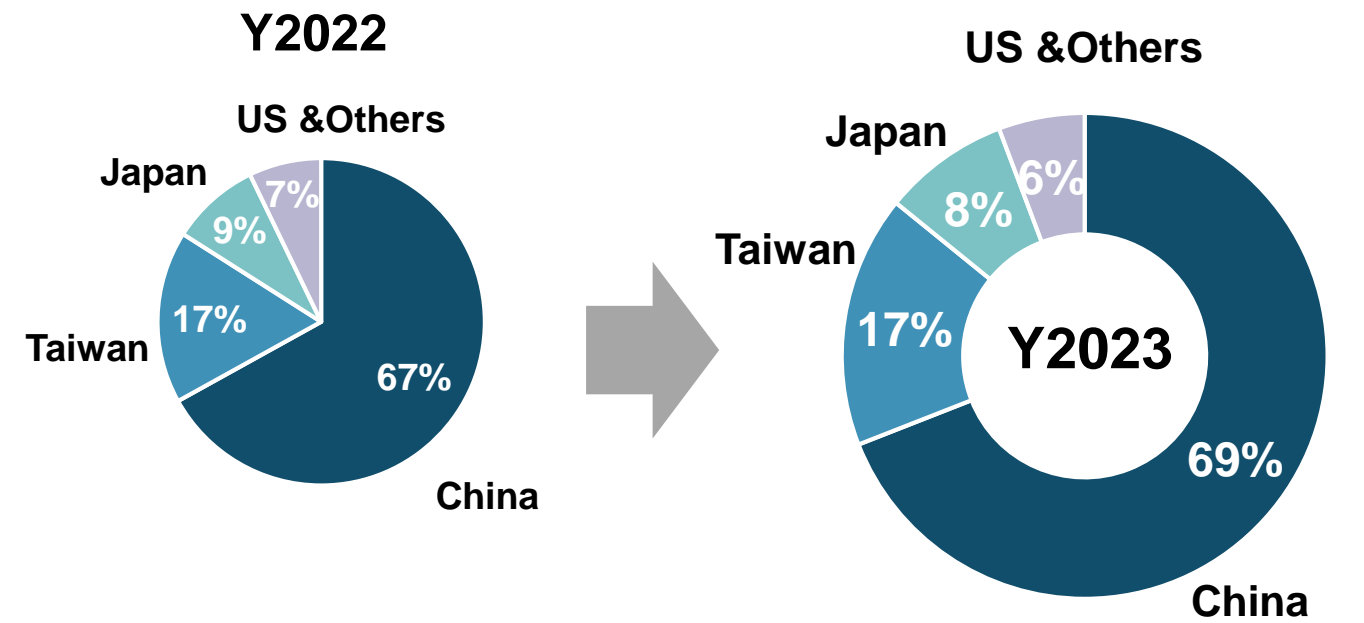


Note: The consolidated financial numbers in 2023Q4 and Y2023 were unaudited.

# Revenue by Business Segment

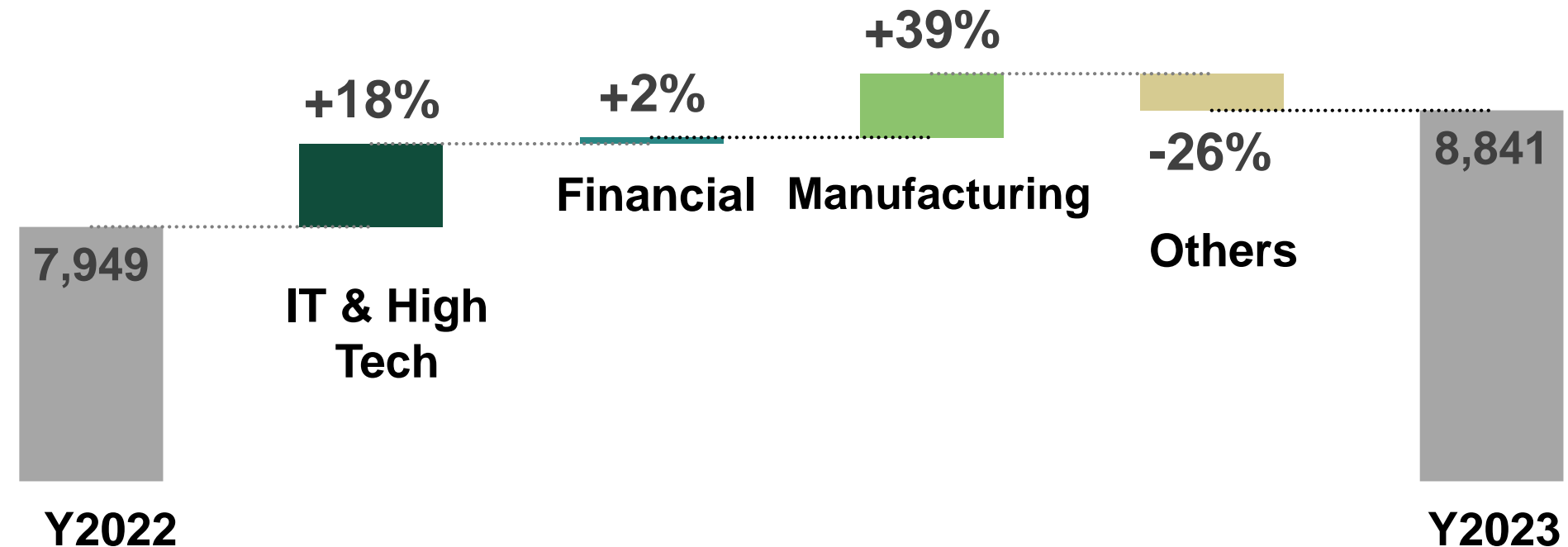
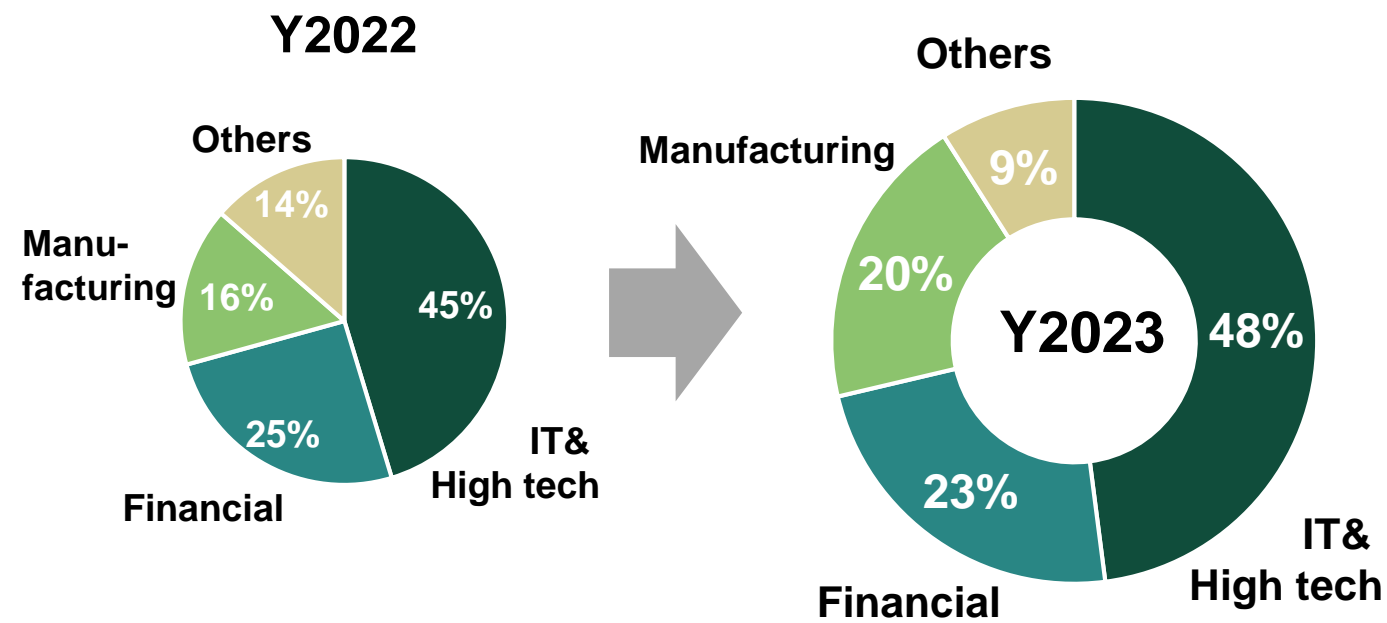
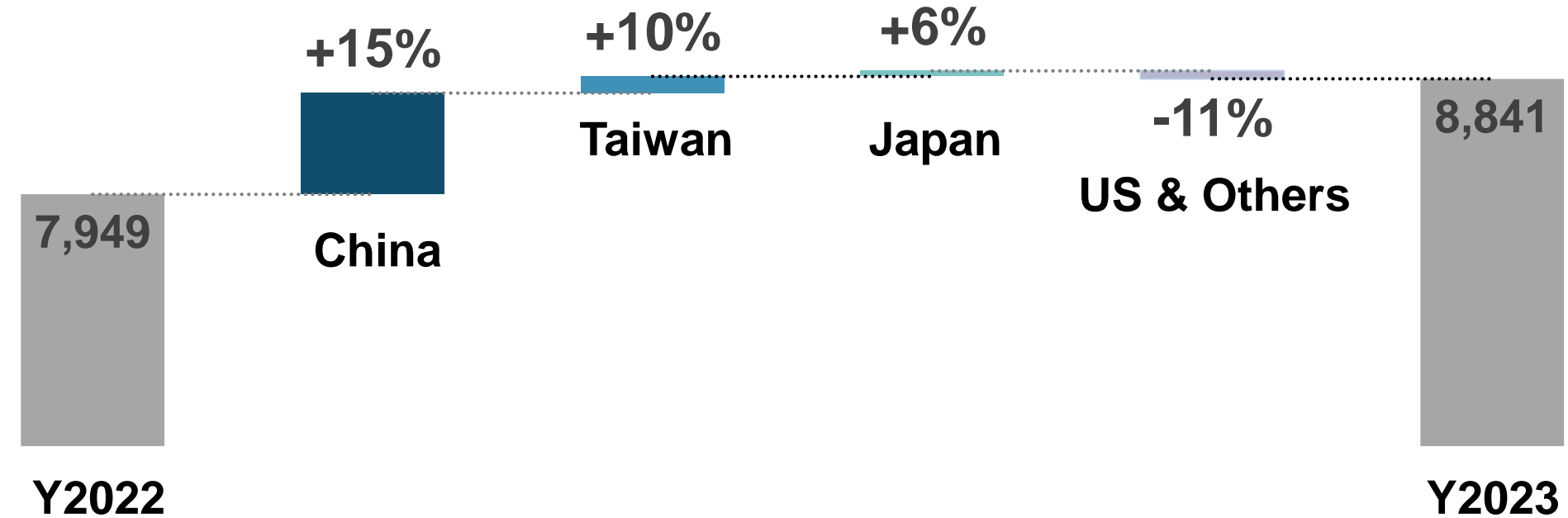


## Revenue Contribution



## YoY Changes by Business Segment in 2023

(in NT\$ millions)

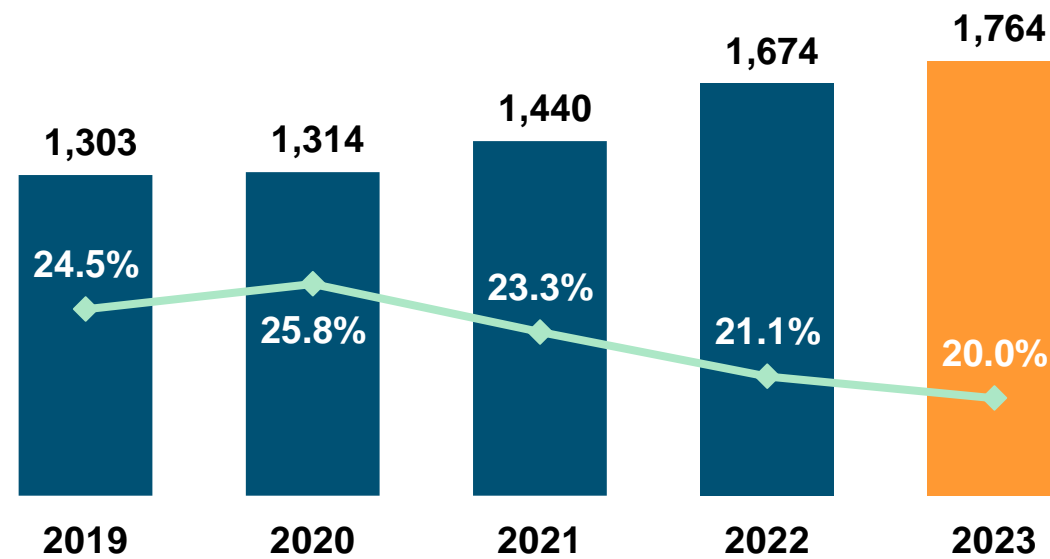


# Profitability

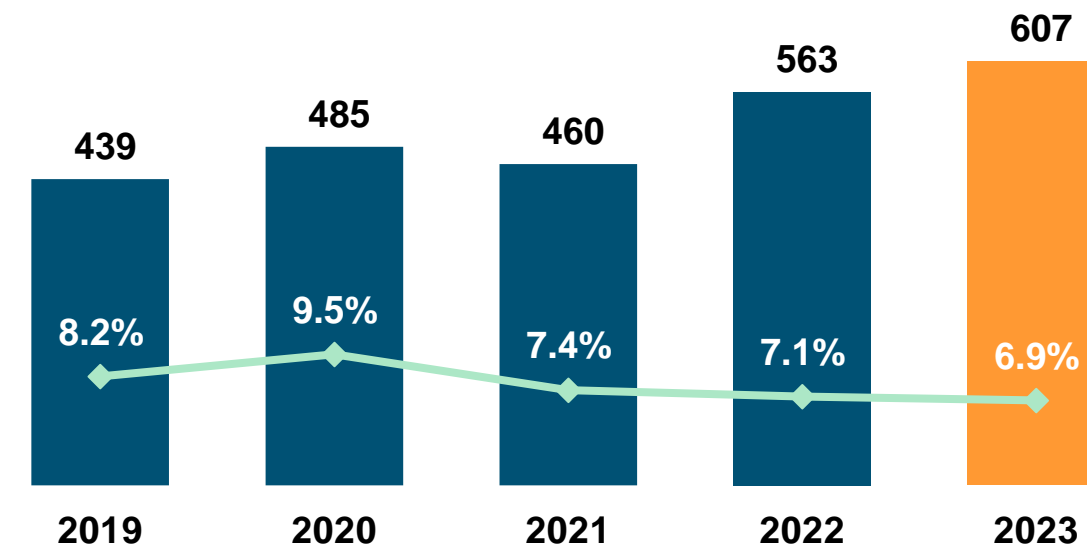


(in NT\$ millions)

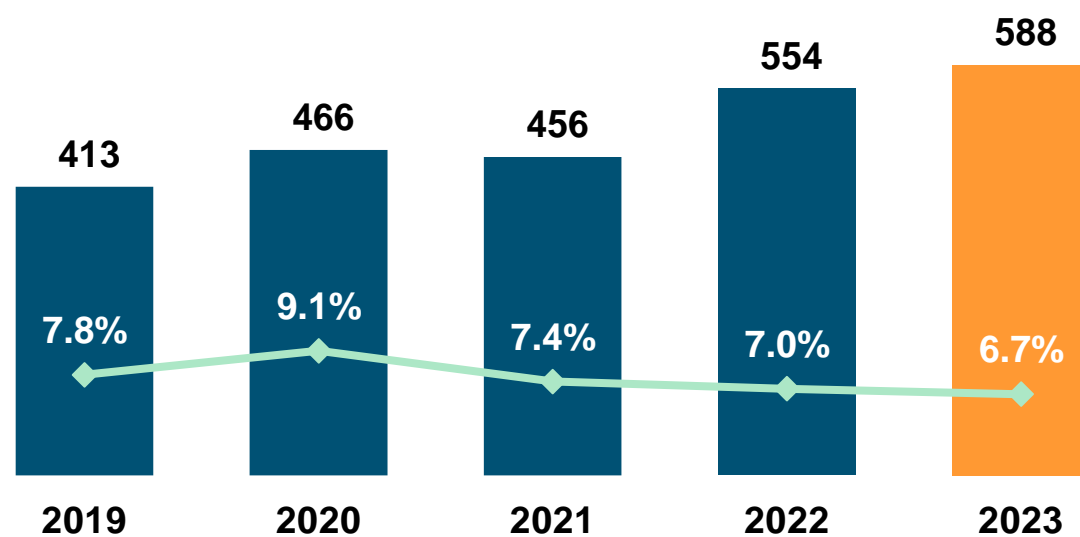
## Gross Profit & GM%



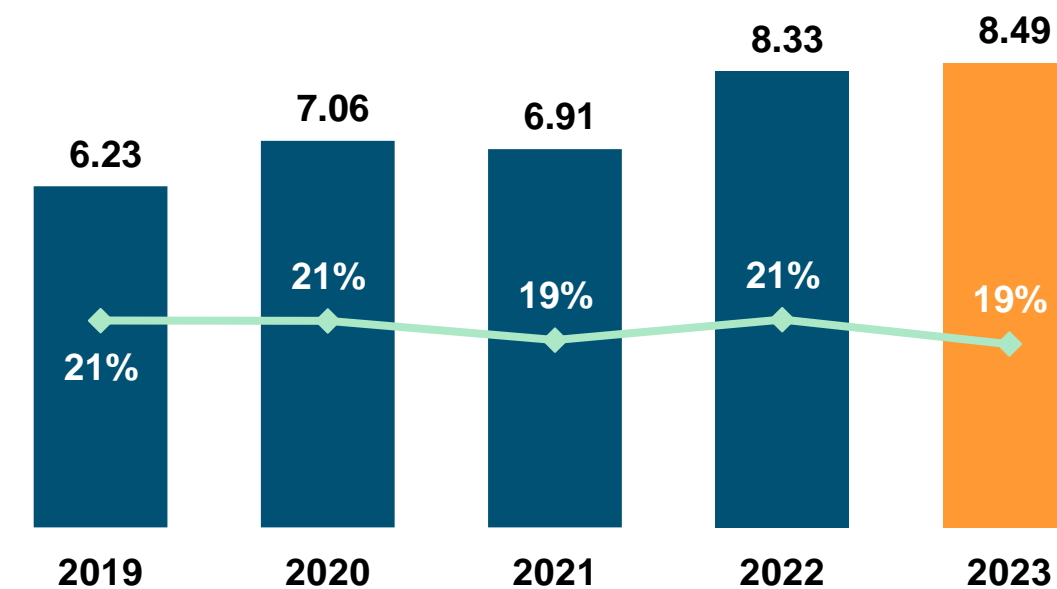
## Operating Income & OPI%



## Net Profit & NP%



## EPS(NTD) & ROE



Note: The consolidated financial numbers in Y2023 were unaudited.



# Q&A

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Together with our clients, we are primed to make the world better.



# Appendix

- 2023 Unaudited Consolidated Financial Report

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# Consolidated Income Statements (Quarterly)



Expressed in thousands of New Taiwan Dollars, except for earnings per share amounts

	2023Q4		2023Q3		Q/Q	2022Q4		Y/Y			
<b>Net revenue</b>	\$	<b>2,438,703</b>	<b>100%</b>	\$	<b>2,220,500</b>	<b>100%</b>	<b>9.8%</b>	\$	<b>2,092,088</b>	<b>100%</b>	<b>16.6%</b>
<b>Gross profit</b>		<b>479,029</b>	<b>20%</b>		<b>456,146</b>	<b>21%</b>	<b>5.0%</b>		<b>414,623</b>	<b>20%</b>	<b>15.5%</b>
<b>Net operating income</b>		<b>165,190</b>	<b>7%</b>		<b>158,881</b>	<b>7%</b>	<b>4.0%</b>		<b>126,858</b>	<b>6%</b>	<b>30.2%</b>
<b>Profit before tax</b>		<b>189,435</b>	<b>8%</b>		<b>174,808</b>	<b>8%</b>	<b>8.4%</b>		<b>177,229</b>	<b>9%</b>	<b>6.9%</b>
<b>Net profit</b>		<b>170,110</b>	<b>7%</b>		<b>162,538</b>	<b>7%</b>	<b>4.7%</b>		<b>163,650</b>	<b>8%</b>	<b>3.9%</b>
<b>Basic earnings per share (in NTD)</b>	\$	<b>2.35</b>		\$	<b>2.29</b>			\$	<b>2.46</b>		

Note: The consolidated financial numbers in 2023Q4 were unaudited.

# Consolidated Income Statements



Expressed in thousands of New Taiwan Dollars, except for earnings per share amounts

	2023		2022		Y/Y		
<b>Net revenue</b>	\$	<b>8,841,258</b>	<b>100%</b>	\$	<b>7,948,886</b>	<b>100%</b>	<b>11.2%</b>
<b>Gross profit</b>		<b>1,764,275</b>	<b>20%</b>		<b>1,673,914</b>	<b>21%</b>	<b>5.4%</b>
<b>Net operating income</b>		<b>606,628</b>	<b>7%</b>		<b>562,817</b>	<b>7%</b>	<b>7.8%</b>
<b>Profit before tax</b>		<b>660,526</b>	<b>8%</b>		<b>633,133</b>	<b>8%</b>	<b>4.3%</b>
<b>Net profit</b>		<b>587,974</b>	<b>7%</b>		<b>554,202</b>	<b>7%</b>	<b>6.1%</b>
<b>Basic earnings per share (in NTD)</b>	\$	<b>8.49</b>		\$	<b>8.33</b>		

Note: The consolidated financial numbers in Y2023 were unaudited.