



Client-Centric · Integrity · Innovation · Excellence

2023Q3 Investor Conference

Stock Code: 4953 TT

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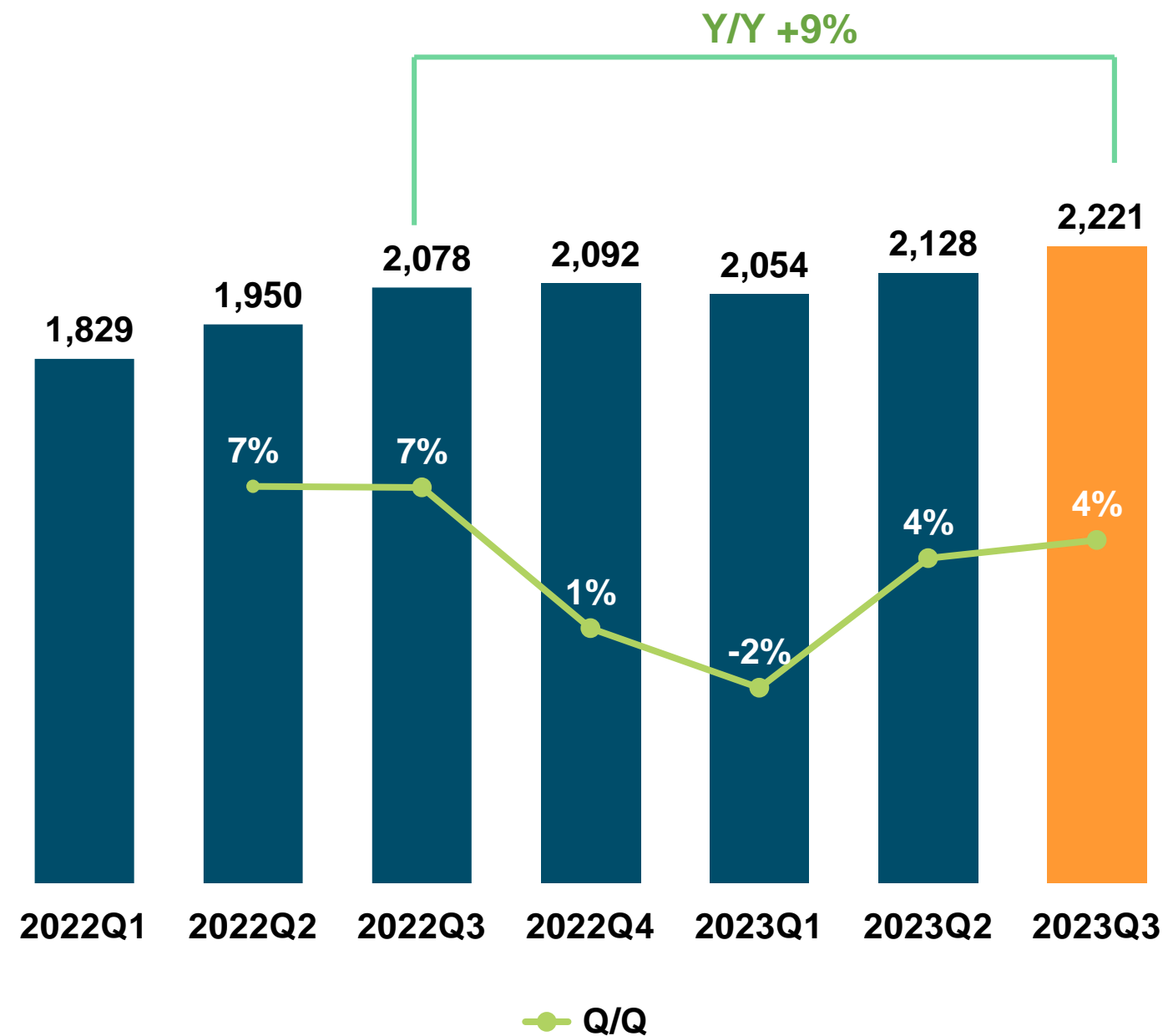
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- Cumulative consolidated numbers were audited (reviewed) by CPA.

Revenue Performance

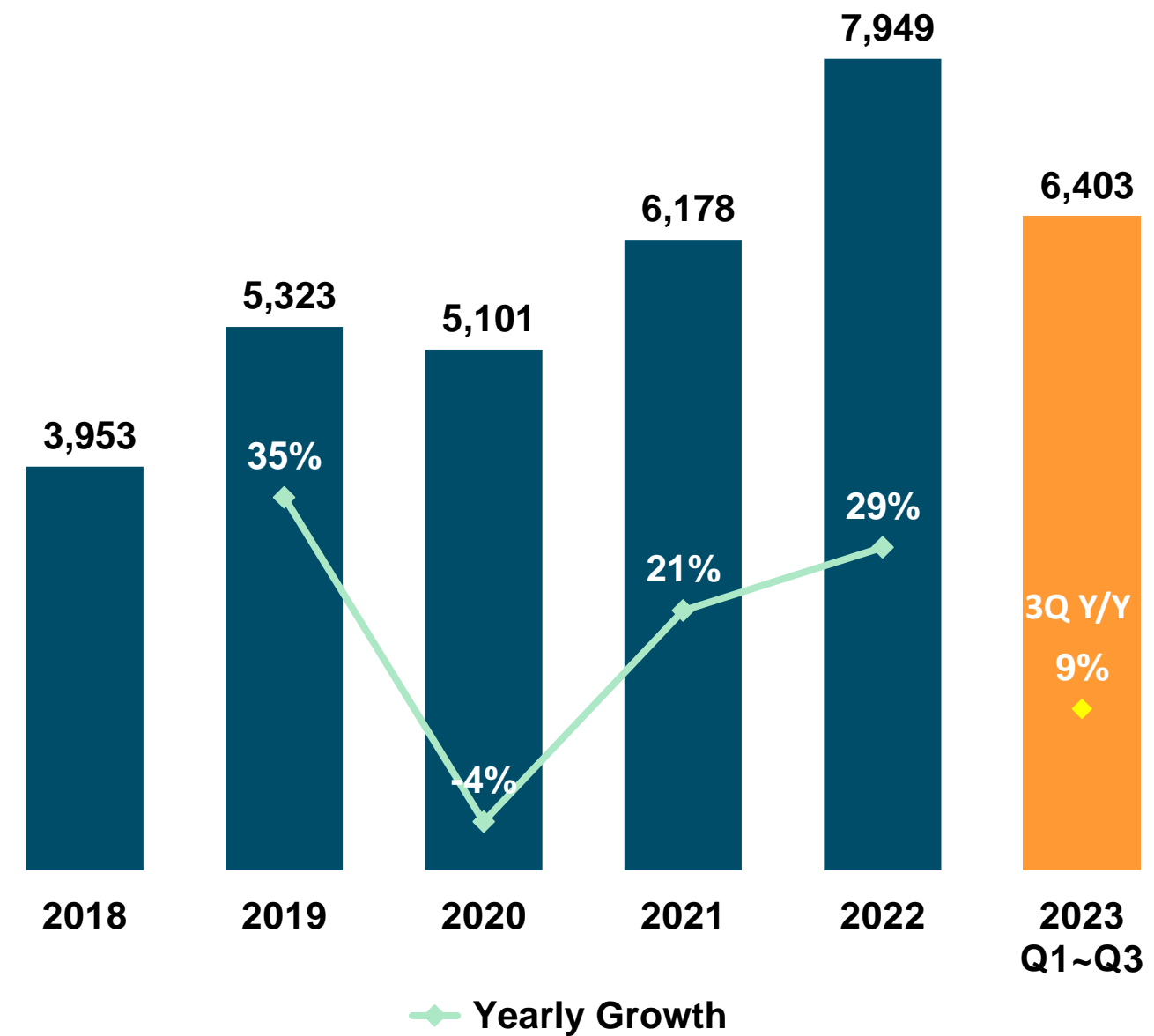


(in NT\$ millions)

Quarterly Revenue & Q/Q



Annual Revenue & Y/Y



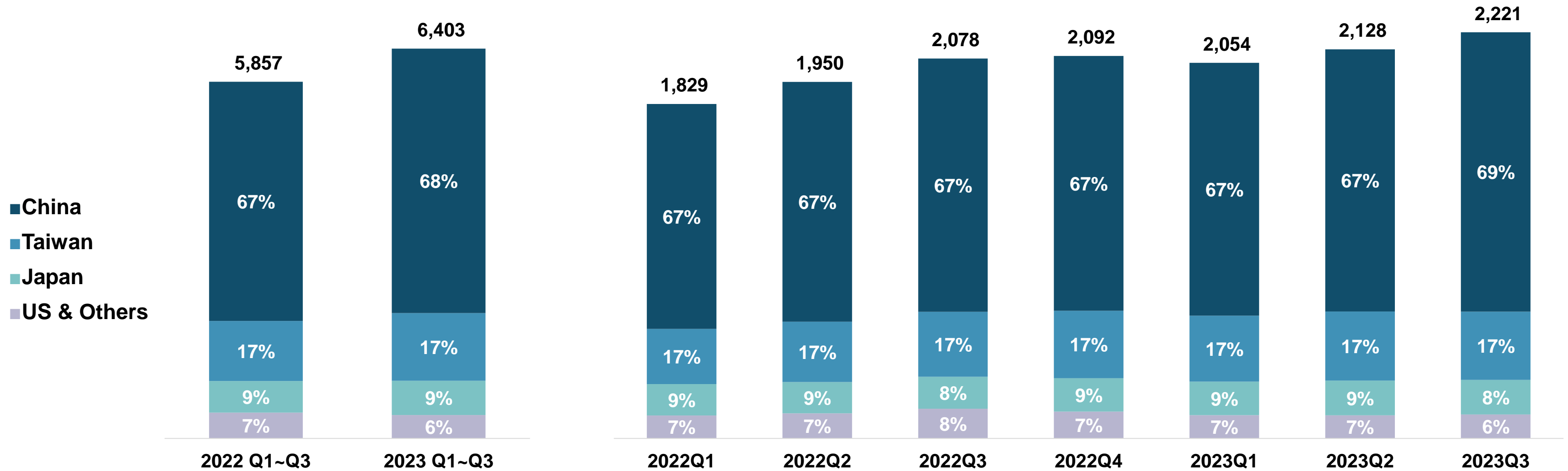
Revenue Contribution by Region



(in NT\$ millions)

Three Quarters

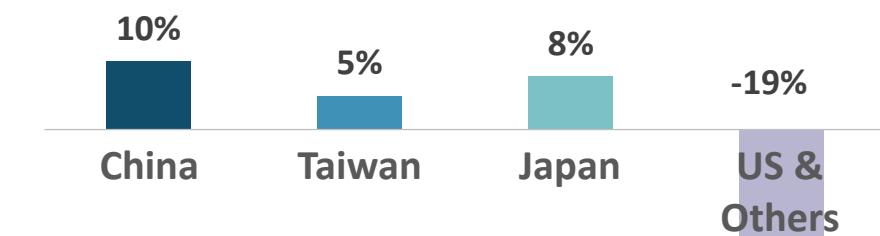
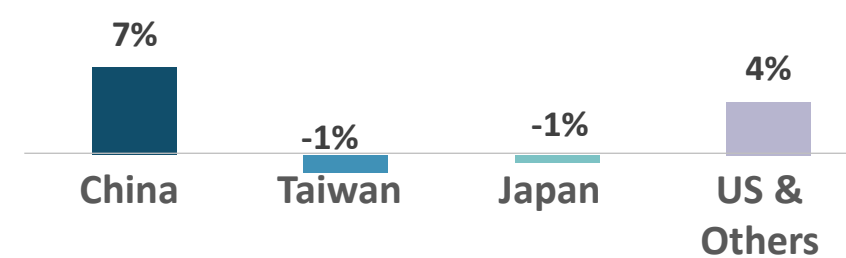
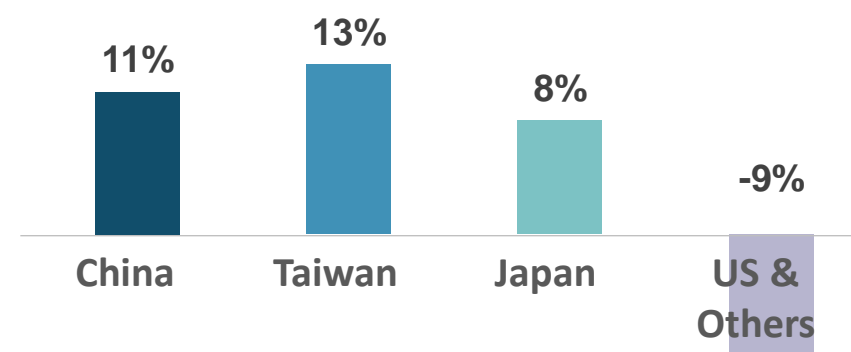
Quarterly



2023 Q1~Q3 Y/Y

2023Q3 Q/Q

2023Q3 Y/Y



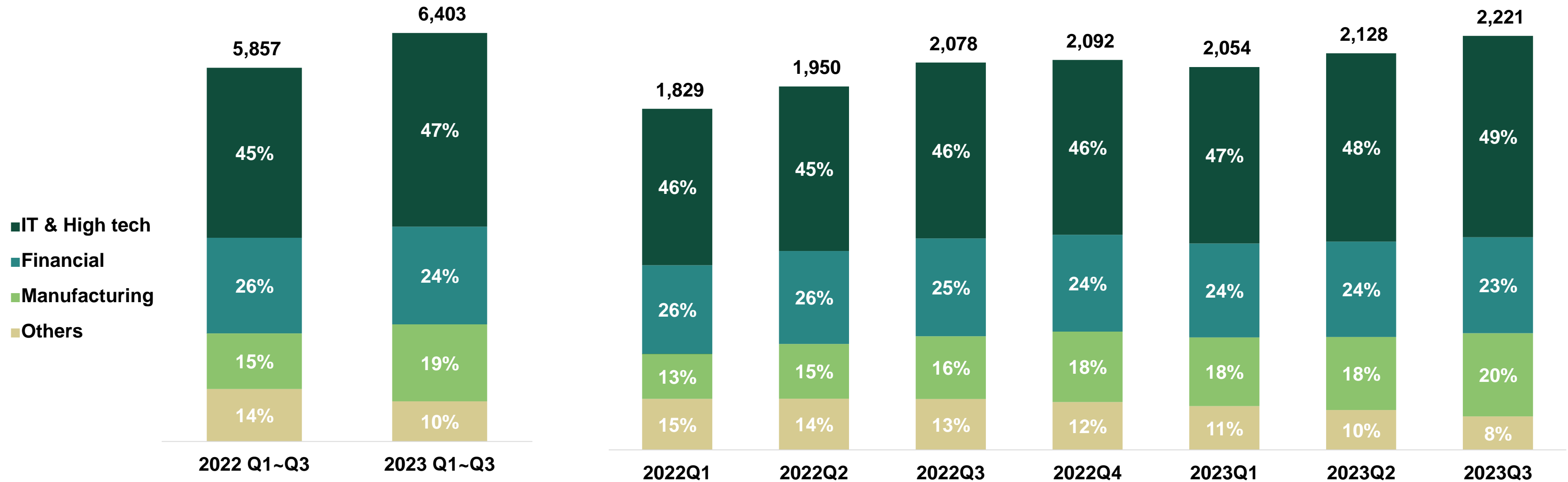
Revenue Contribution by Segment



(in NT\$ millions)

Three Quarters

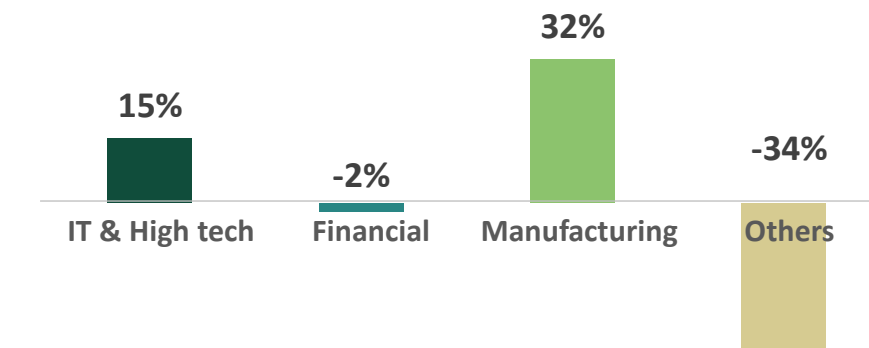
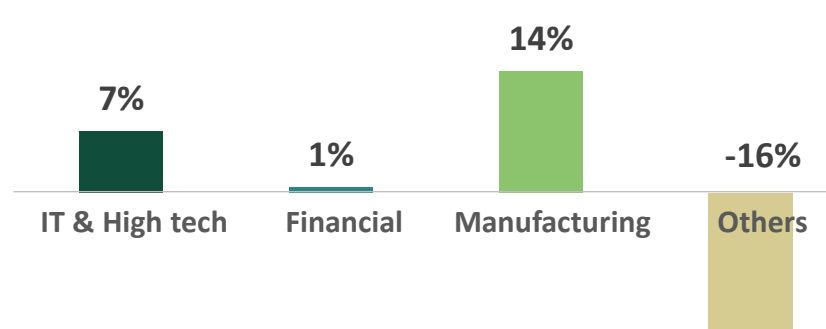
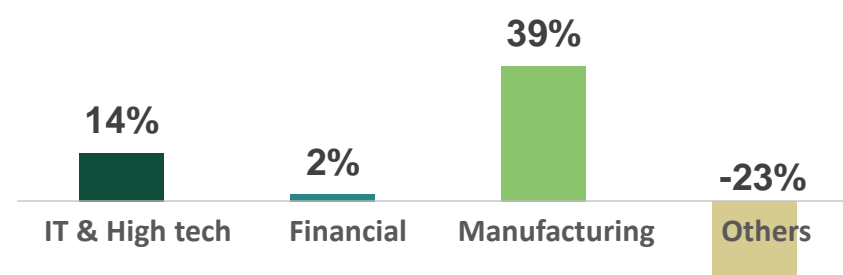
Quarterly



2023 Q1~Q3 Y/Y

2023Q3 Q/Q

2023Q3 Y/Y

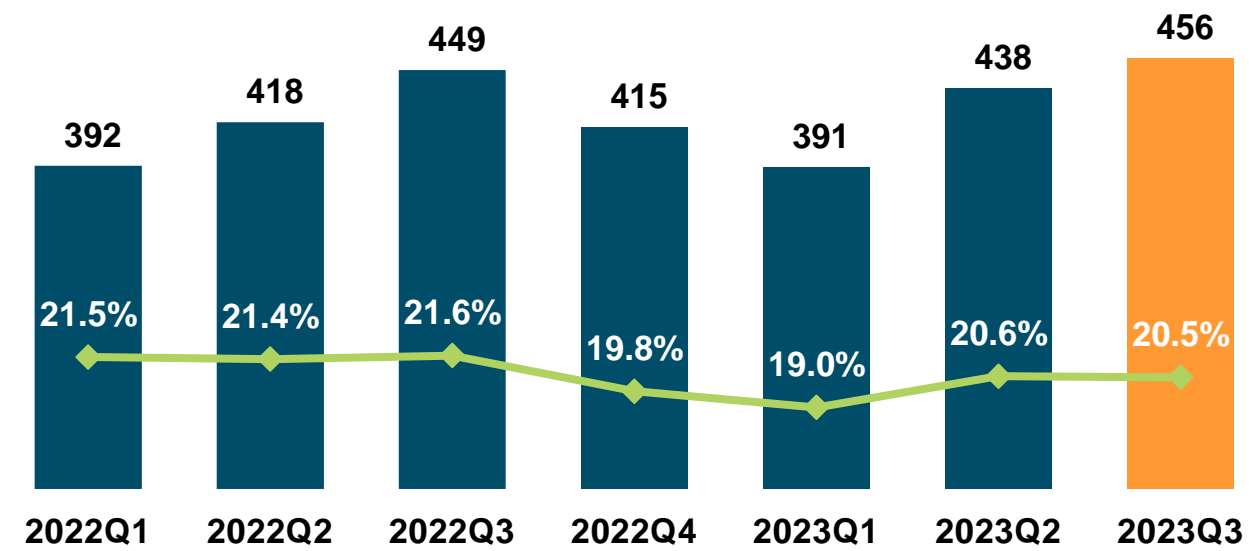


Profitability(Quarterly)

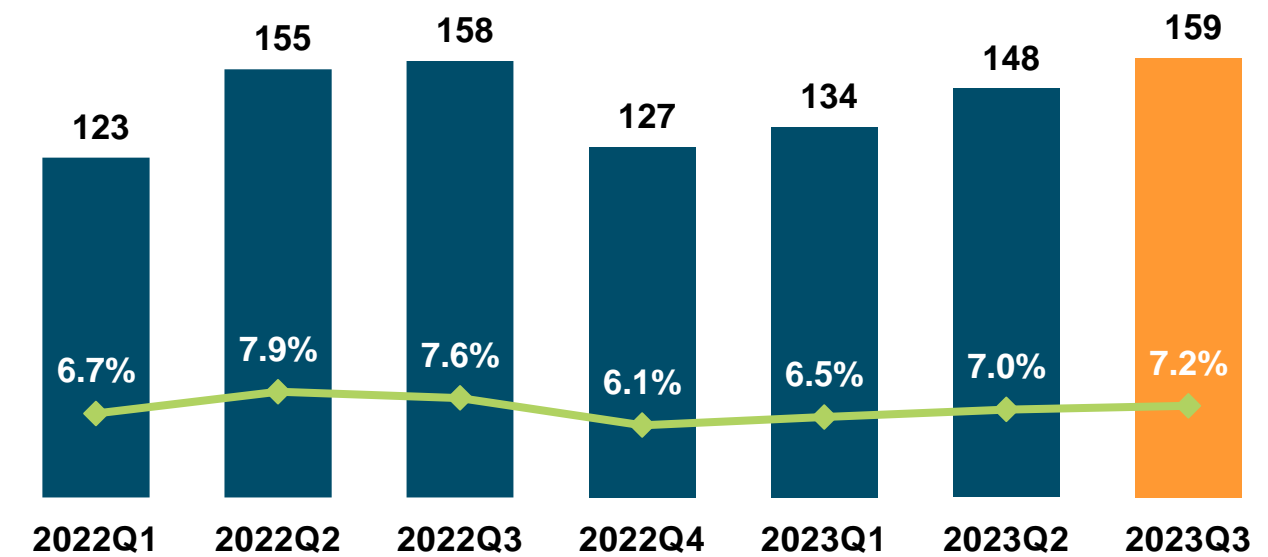


(in NT\$ millions)

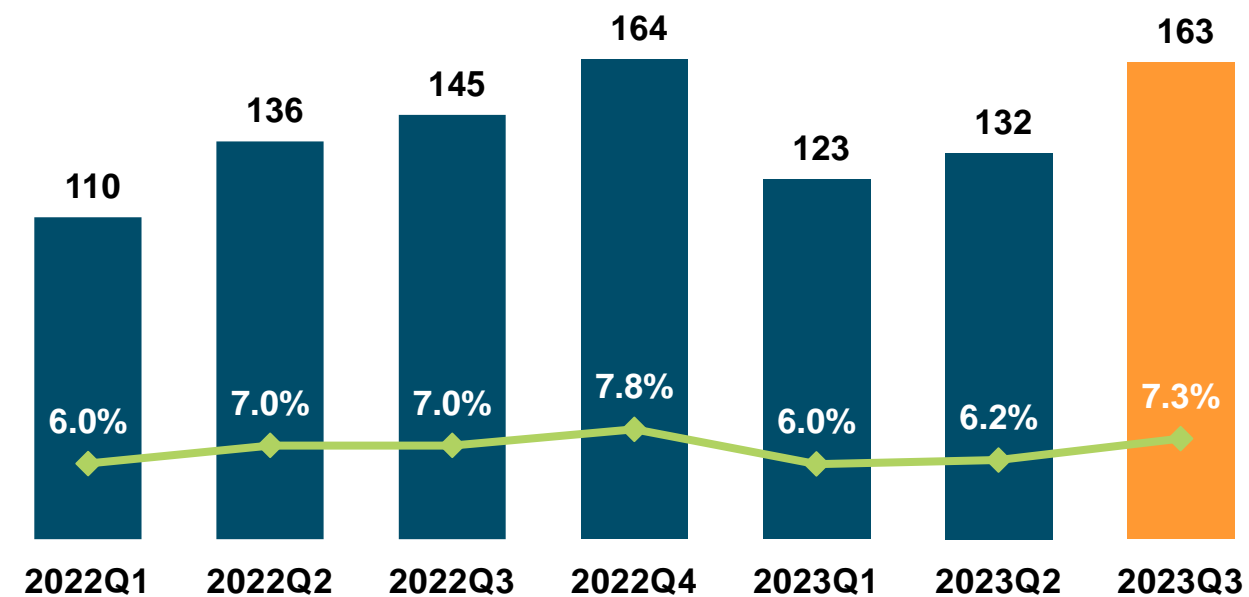
Gross Profit & GM%



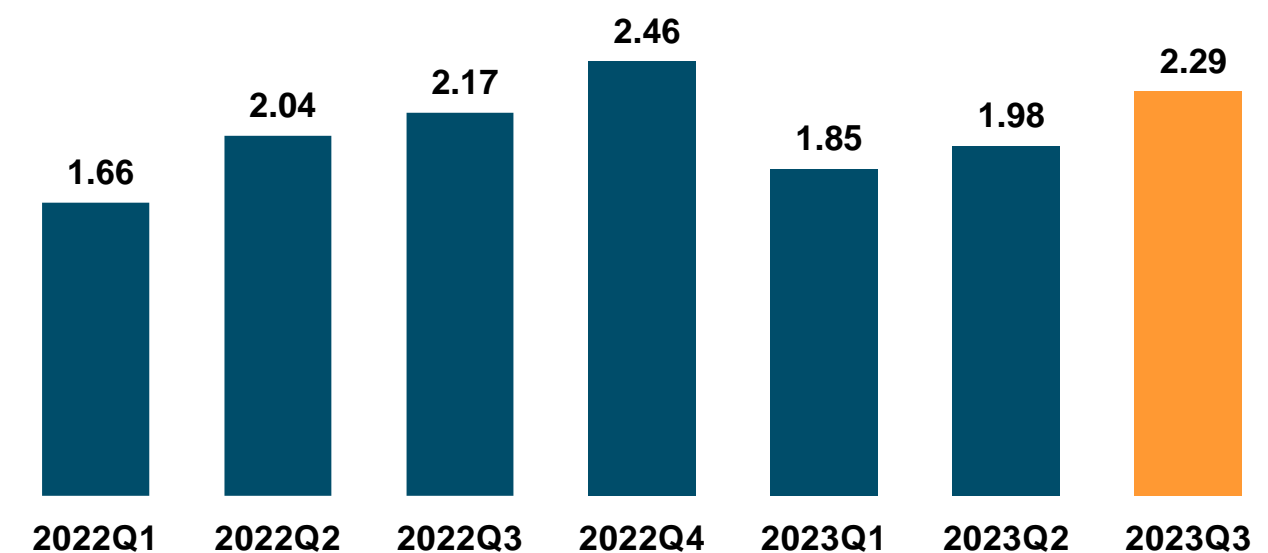
Operating Income & OPI%



Net Profit & NP%



EPS(NTD)

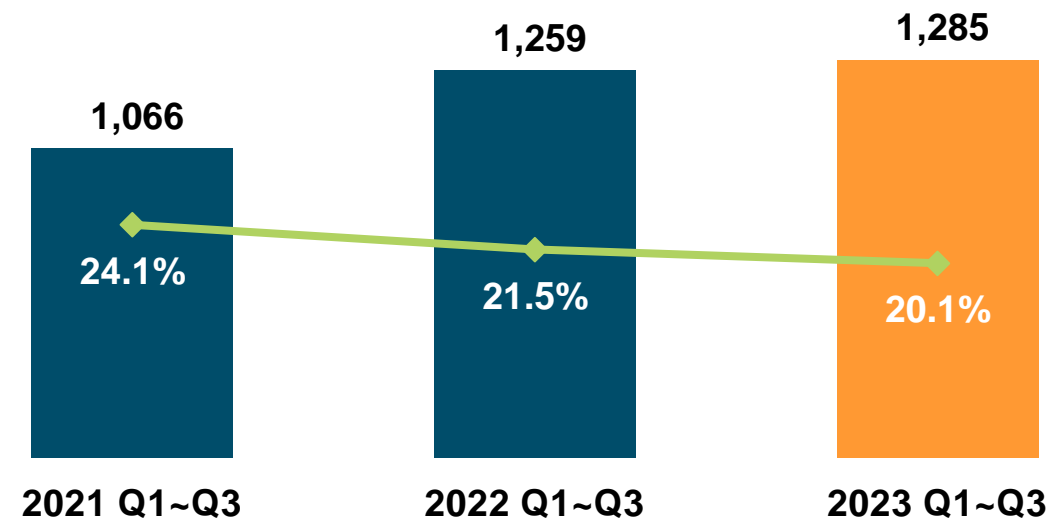


Profitability (Three Quarters)

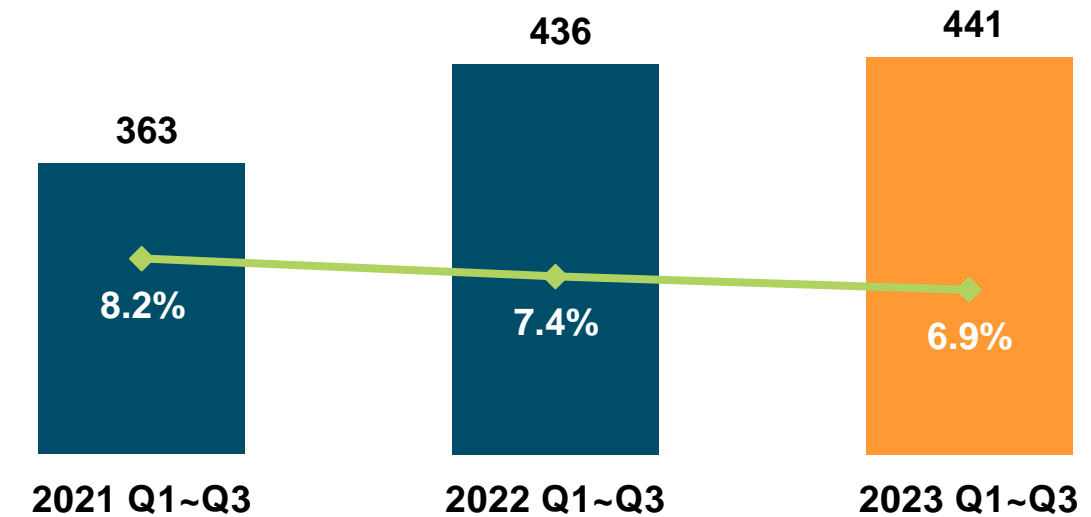


(in NT\$ millions)

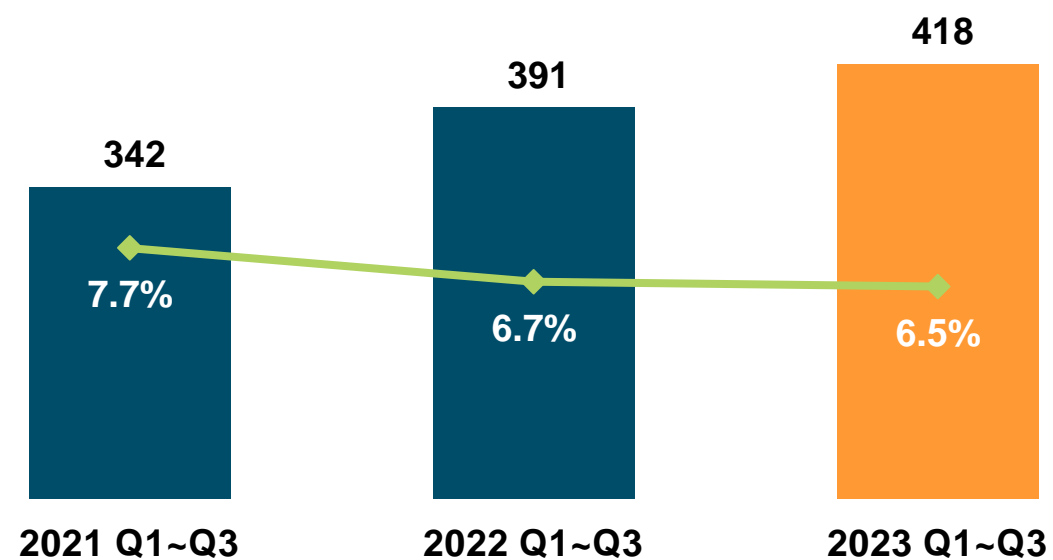
Gross Profit & GM%



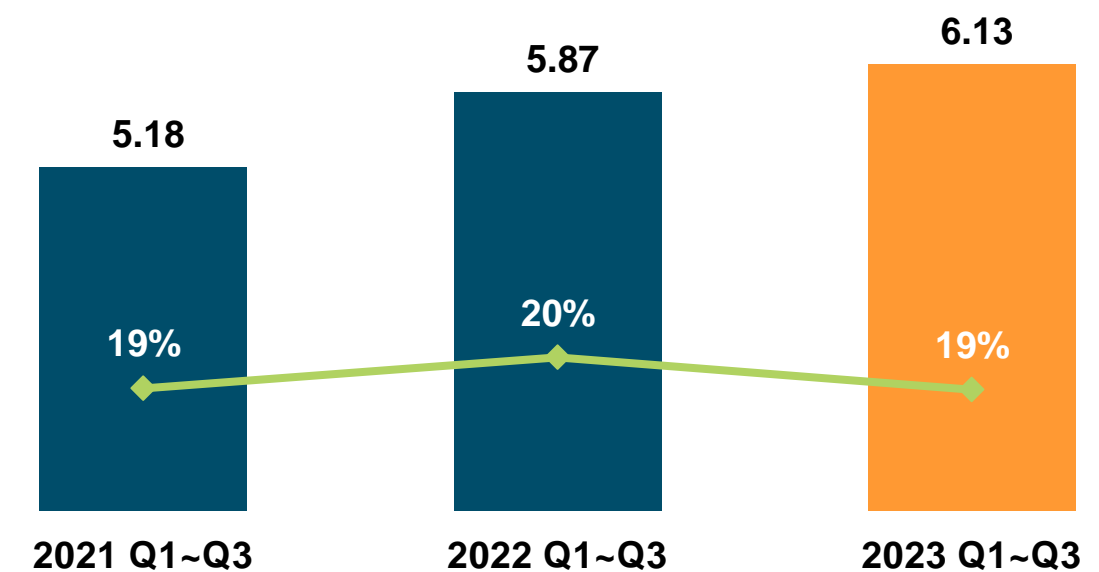
Operating Income & OPI%



Net Profit & NP%



EPS(NTD) & ROE*



*ROE for the last four quarters.



Q&A

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Together with our clients, we are primed to make the world better.



Appendix

- 2023Q3 Consolidated Financial Report

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Consolidated Income Statements (Quarterly)



Expressed in thousands of New Taiwan Dollars, except for earnings per share amounts

	2023Q3		2023Q2		Q/Q	2022Q3		Y/Y
Net revenue	\$ 2,220,500	100%	\$ 2,127,722	100%	4.4%	\$ 2,078,248	100%	6.8%
Cost of sales	(1,764,354)	(79%)	(1,689,857)	(79%)	4.4%	(1,629,157)	(78%)	8.3%
Gross profit	456,146	21%	437,865	21%	4.2%	449,091	22%	1.6%
Operating expenses	(297,265)	(14%)	(289,564)	(14%)	2.7%	(290,749)	(14%)	2.2%
Net operating income	158,881	7%	148,301	7%	7.1%	158,342	8%	0.3%
Non-operating income and expenses	15,927	1%	8,395	0%	89.7%	6,256	0%	155%
Profit before tax	174,808	8%	156,696	7%	11.6%	164,598	8%	6.2%
Net profit	162,538	7%	132,189	6%	23.0%	144,744	7%	12.3%
Basic earnings per share (in NTD)	\$ 2.29		\$ 1.98			\$ 2.17		
Weighted average common stock outstanding (in thousands shares)	70,909		66,844			66,668		

Consolidated Income Statements (Three Quarters)



Expressed in thousands of New Taiwan Dollars, except for earnings per share amounts

	2023 Q1~Q3		2022 Q1~Q3		Y/Y
Net revenue	\$ 6,402,555	100%	\$ 5,856,798	100%	9.3%
Cost of sales	(5,117,309)	(80%)	(4,597,507)	(78%)	11.3%
Gross profit	1,285,246	20%	1,259,291	22%	2.1%
Operating expenses	(843,808)	(13%)	(823,332)	(14%)	2.5%
Net operating income	441,438	7%	435,959	8%	1.3%
Non-operating income and expenses	29,653	0%	19,945	0%	48.7%
Profit before tax	471,091	7%	455,904	8%	3.3%
Net profit	417,864	6%	390,552	7%	7.0%
Basic earnings per share (in NTD)	\$ 6.13		\$ 5.87		
Weighted average common stock outstanding (in thousands shares)	68,172		66,495		

Consolidated Balance Sheets



Expressed in thousands of New Taiwan Dollars, except for book value per share amounts

	2023/9/30		2022/12/31		2022/9/30	
Items from Balance Sheets						
Cash and cash equivalents	988,214	21%	1,184,815	26%	699,573	16%
Notes and accounts receivable, net (including related parties)	2,891,282	61%	2,424,753	53%	2,654,510	61%
Property, plant and equipment	749,710	16%	782,090	17%	795,993	19%
Other assets	157,904	2%	170,100	4%	170,756	4%
Total assets	4,787,110	100%	4,561,758	100%	4,320,832	100%
Short term borrowings	66,316	2%	166,889	4%	373,336	8%
Accounts payable and other payables (including related parties)	1,064,485	23%	1,299,148	29%	1,004,713	24%
Long-term loans	0	0%	47,594	1%	50,539	1%
Other liabilities	241,845	4%	249,747	5%	232,838	5%
Total liabilities	1,372,646	29%	1,763,378	39%	1,661,426	38%
Total equity	3,414,464	71%	2,798,380	61%	2,659,406	62%
Key Indices						
Book value per share (in NTD)	\$	47.20	\$	41.97	\$	39.89
DSO (Days)		115		106		113