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Stock Code : 4953 TT

Wistron ITS Investor Conference

The Partner You Can Trust

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- The financial numbers hereby are based on International Financial Reporting Standards (IFRSs).
- Cumulative consolidated numbers were audited (reviewed) by CPA.

Financial Results

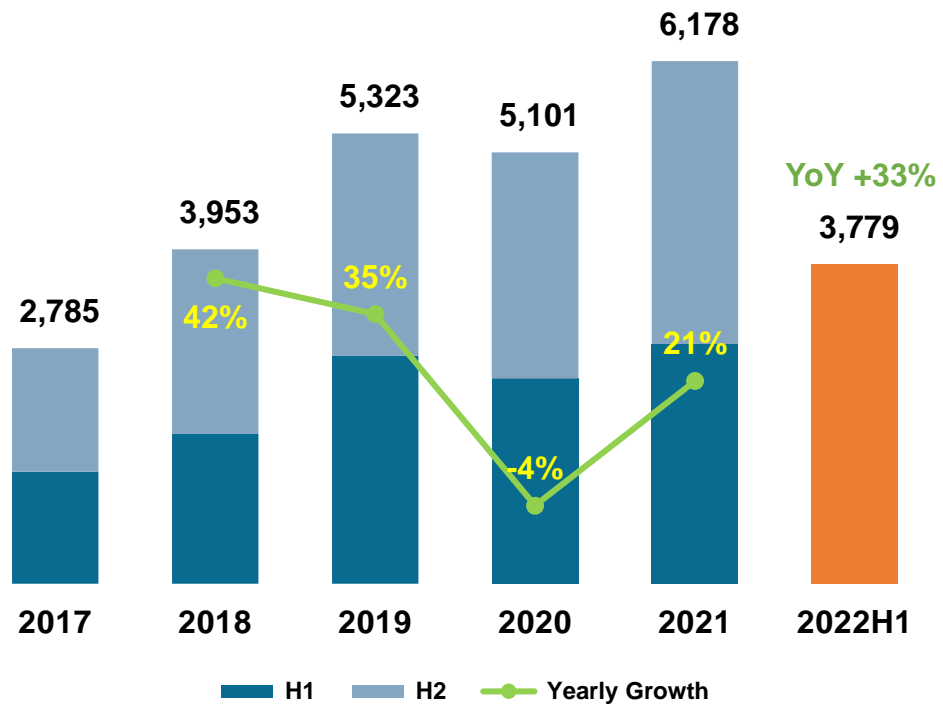


Revenue Performance

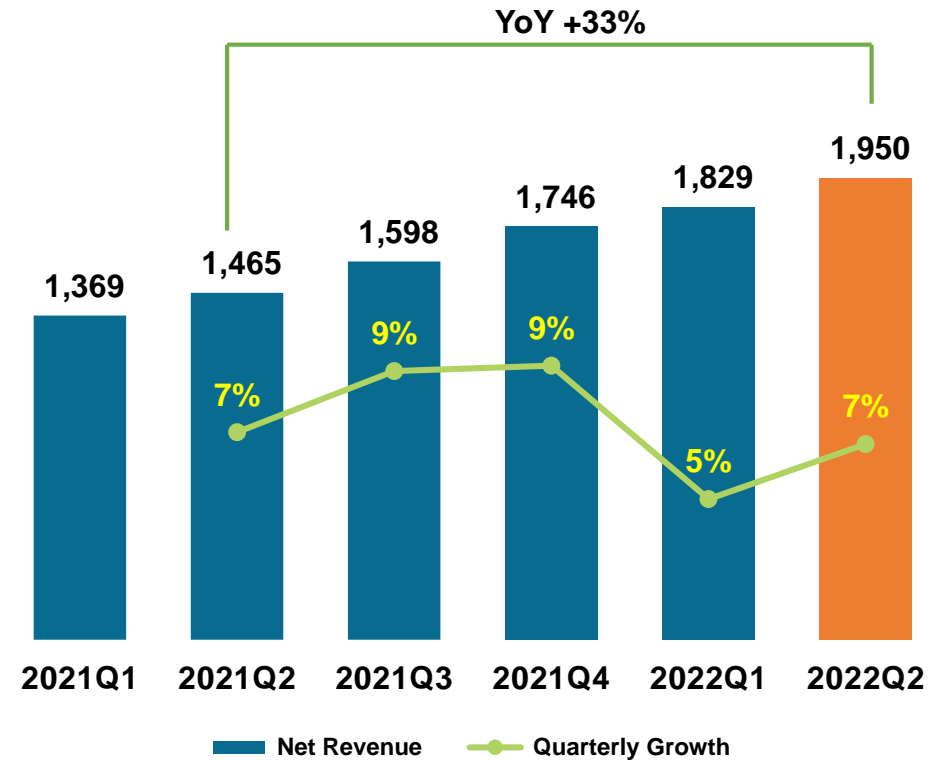


(in NT\$ millions)

Annual Revenue & YoY



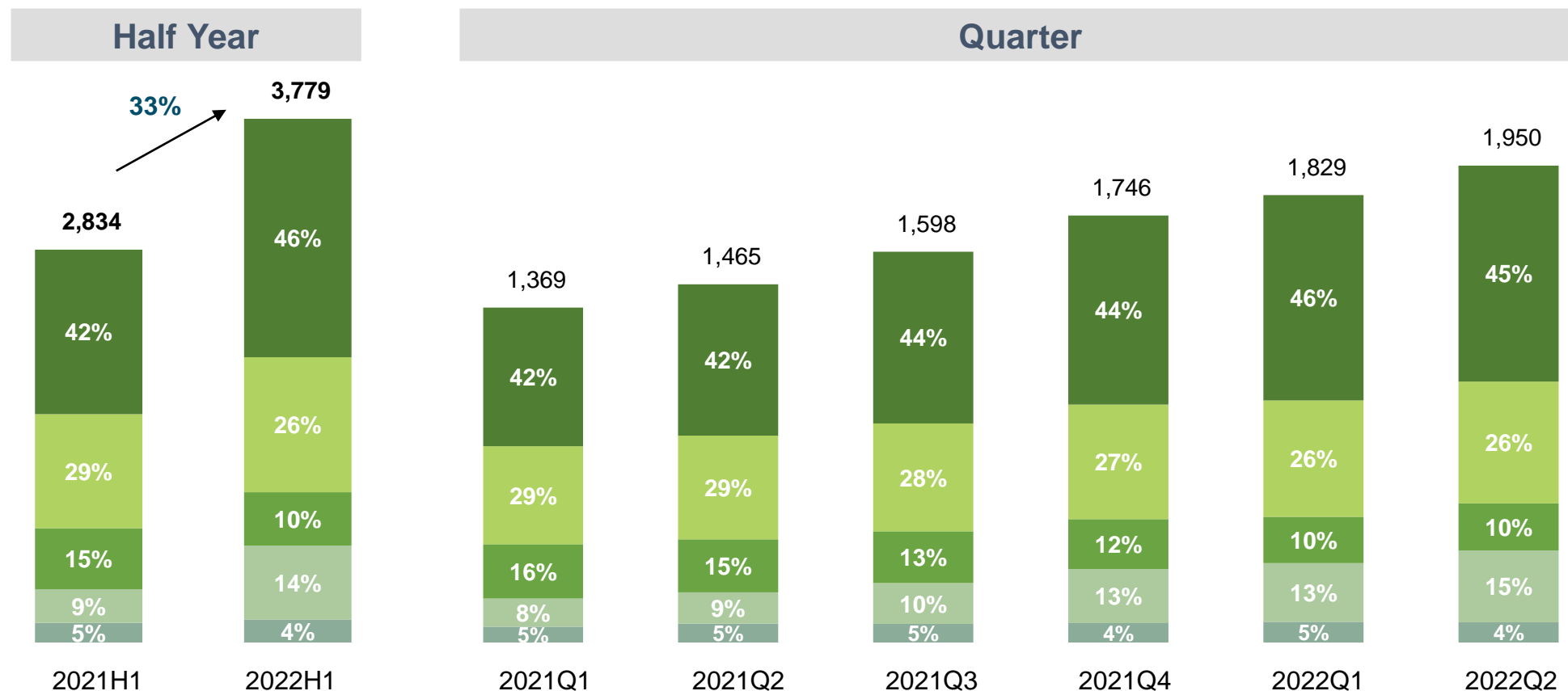
Quarterly Revenue & QoQ



Revenue Contribution by Sector



(in NT\$ millions)

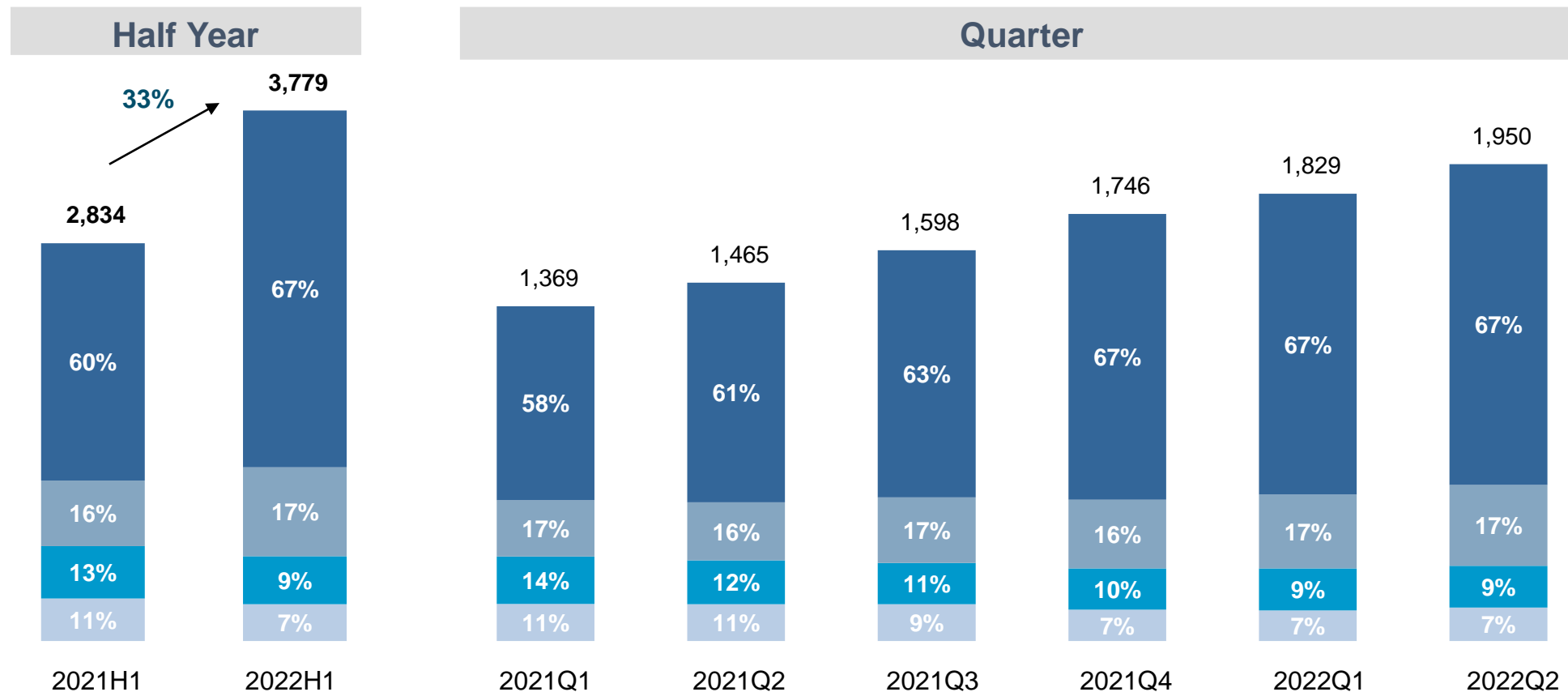


	2022H1 vs 2021H1	QoQ	Q2 YoY
IT & High Tech	45%	5%	43%
Finance	18%	5%	17%
Telecom	-13%	2%	-11%
Manufacturing	120%	23%	130%
Others	18%	-2%	6%

Revenue Contribution by Region



(in NT\$ millions)



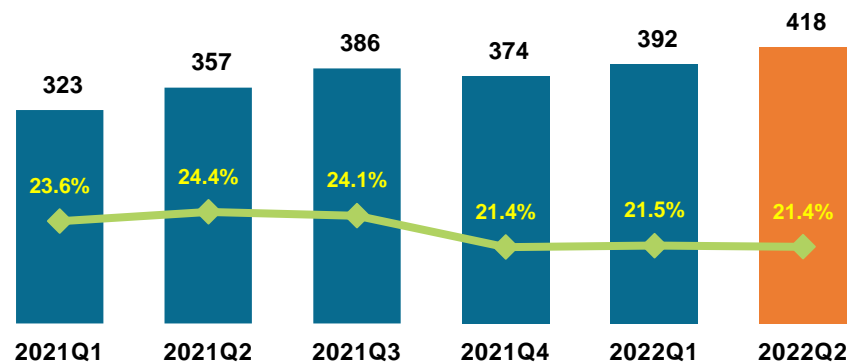
	2022H1 vs 2021H1	QoQ	Q2 YoY
China	50%	7%	46%
Taiwan	35%	9%	39%
Japan	-8%	-1%	-4%
US & Others	-14%	10%	-9%

Profitability (Q2)

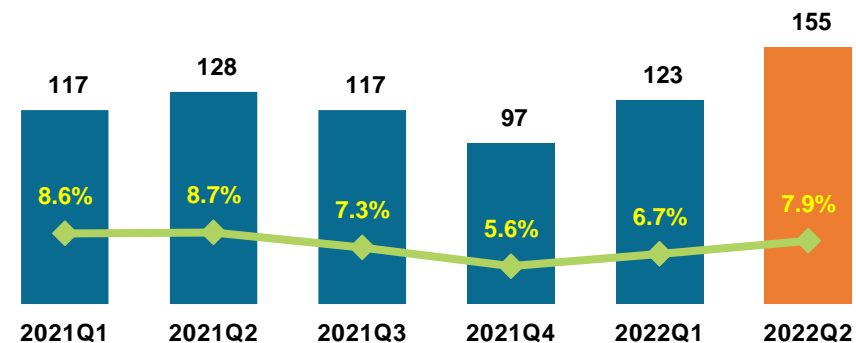


(in NT\$ millions)

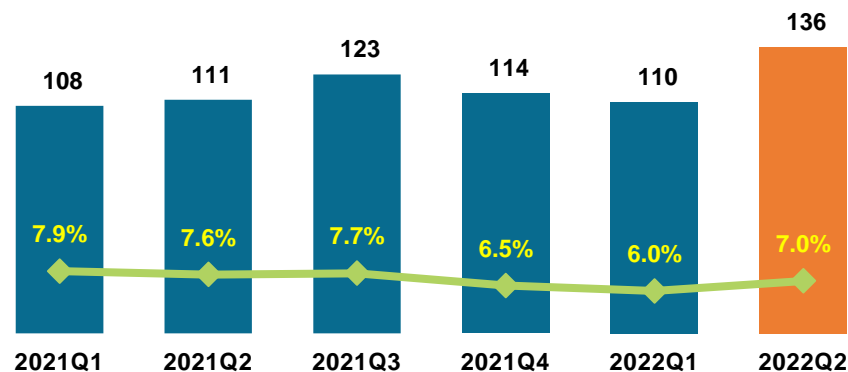
Gross Profit & GM%



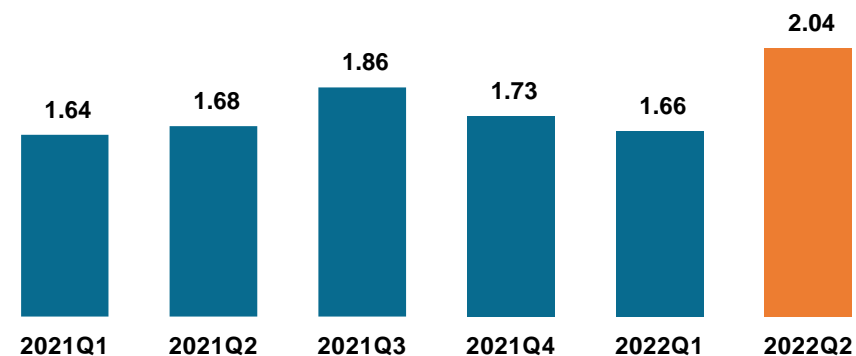
Net Operating Income & OPI%



Net Profit & NP%



EPS(NTD)

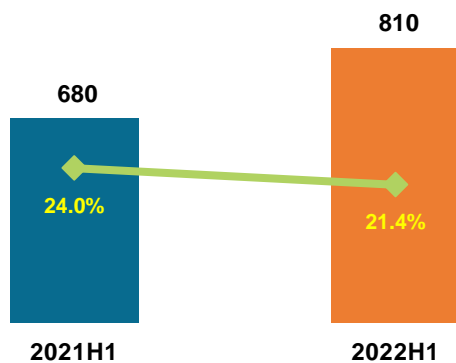


Profitability (H1)

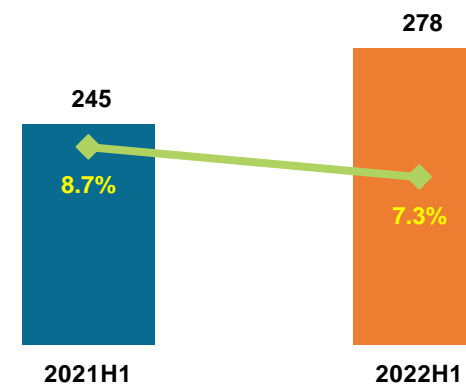


(in NT\$ millions)

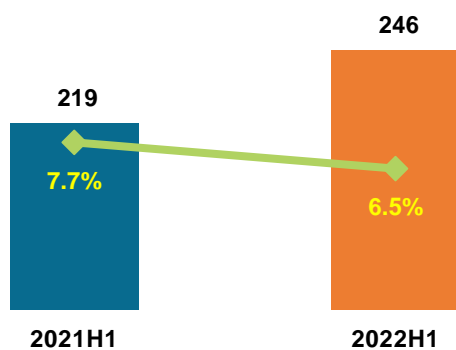
Gross Profit & GM%



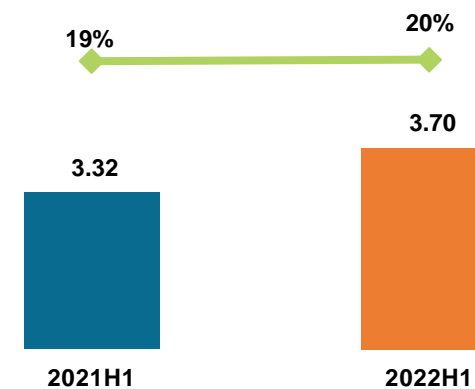
Net Operating Income & OPI%



Net Profit & NP%



EPS(NTD) & ROE



*ROE for the last four quarters.

Outlook



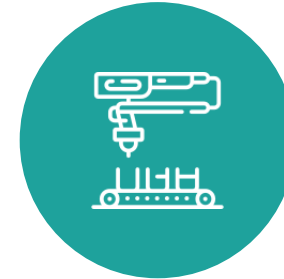
Revenue Growth Engine



High Tech & Internet

International High-tech Companies, E-commerce Platforms, Internet Enterprises

Emerging IT Technologies & Services
(AI, Big Data, Cloud, Mobile Internet, IoT, and Blockchain)



Smart Manufacturing

Semiconductor, ICT, Electronics industry

Digital Transformation and Operation Services, Smart Manufacturing



Finance

Financial Holding, Banking and Insurance Industries

Digital Banking, Fintech, Open Banking, Online Banking, Financial Ecosystem, E-Payment



New Energy

Smart Car and New Energy Industries

Smart Cockpit, Autopilot, EV Charging Station Networks, Smart Map, IoV, and Wind Energy

Business Development Strategy



People First

Enable employees to enhance their skill sets and develop future leaders.



Customer Centric

Select and build long-term partnerships with high-potential clients with promising revenue and profit opportunities.



Delivery Excellence

Continuous improvement of service processes for creating value for our clients.



Towards Sustainability

Via Digital Transformation to sustain business.



- **2022 H2 Outlook:**

- Organic growth of revenue and profit
- Greater China as the main growth engine

- **Outlook in the following 3 years:**

- Steadily strong market demand will continuously drive revenues growth.
- Greater China remains to be the main growth market.



Q&A





Together, with our clients,
we are primed to make the world better.

Appendix

2022H1 & 2022Q2 Consolidated Financial Report



Consolidated Income Statements (Q2)



Expressed in thousands of New Taiwan Dollars, except for earnings per share amounts

	2022Q2		2022Q1		QoQ	2021Q2		YoY
Net revenue	\$ 1,950,042	100%	\$ 1,828,508	100%	6.6%	\$ 1,464,847	100%	33.1%
Cost of sales	(1,532,294)	(79%)	(1,436,056)	(78%)	6.7%	(1,107,574)	(76%)	38.3%
Gross profit	417,748	21%	392,452	22%	6.4%	357,273	24%	16.9%
Operating expenses	(263,216)	(13%)	(269,367)	(15%)	(2.3%)	(229,285)	(16%)	14.8%
Net operating income	154,532	8%	123,085	7%	25.5%	127,988	8%	20.7%
Non-operating income and expenses	8,091	0%	5,598	0%	44.5%	1,501	0%	(439.0%)
Profit before tax	162,623	8%	128,683	7%	26.4%	129,489	8%	25.6%
Net profit	136,026	7%	109,782	6%	23.9%	110,881	7%	22.7%
Basic earnings per share (in NTD)	\$ 2.04		\$ 1.66			\$ 1.68		

Consolidated Income Statements (H1)



Expressed in thousands of New Taiwan Dollars, except for earnings per share amounts

	2022H1		2021H1		YoY		
Net revenue	\$	3,778,550	100%	\$	2,833,811	100%	33.3%
Cost of sales		(2,968,350)	(79%)		(2,153,433)	(76%)	37.8%
Gross profit		810,200	21%		680,378	24%	19.1%
Operating expenses		(532,583)	(14%)		(434,938)	(15%)	22.5%
Net operating income		277,617	7%		245,440	9%	13.1%
Non-operating income and expenses		13,689	0%		10,480	0%	30.6%
Profit before tax		291,306	7%		255,920	9%	13.8%
Net profit		245,808	6%		218,840	8%	12.3%
Basic earnings per share (in NTD)	\$	3.70		\$	3.32		

Consolidated Balance Sheets



Expressed in thousands of New Taiwan Dollars, except for book value per share amounts

	2022/6/30		2021/12/31		2021/6/30	
Selected Items from Balance Sheets						
Cash and cash equivalents	\$	756,889	18%	\$	877,245	22%
Notes and accounts receivable, net (including related parties)		2,500,269	59%		2,131,059	53%
Property, plant and equipment		799,635	19%		813,853	20%
Total assets		4,239,650	100%		4,017,467	100%
Total liabilities		1,754,916	41%		1,559,745	39%
Total equity		2,484,734	59%		2,457,722	61%
Key Indices						
Book value per share (in NTD)	\$	37.27		\$	37.26	\$
						38.56
DSO (Days)		114			108	109